



# Teltonika Press Kit

## FAST FACTS

<b>Year Founded</b> 1998	<b>Total IoT devices produced</b> 20,000,000+
<b>Headquarters</b> Vilnius, Lithuania	<b>Average production volumes</b> 500,000/month
<b>Founder</b> Arvydas Paukštys	<b>Global reach</b> 31 offices in 20 countries
<b>Number of Employees</b> 2500	<b>Contact</b> <a href="mailto:communication@teltonika.lt">communication@teltonika.lt</a>

Teltonika is a rapidly growing internet of things (IoT) technology group of companies that unites more than 2 500 employees in 20 countries. Teltonika's newest technologies and considerable experience in designing and manufacturing help to produce high-quality, safe IoT devices. The company is proud to work on unique, made-in-Lithuania IoT products and is striving to become a global leader in developing and manufacturing unique IoT solutions that help people worldwide. At its modern production facility in Vilnius, Lithuania, Teltonika has already manufactured more than 20 million IoT devices\*.

Teltonika IoT Group is owned by Mr. Arvydas Paukštys, who founded the company in 1998. Teltonika IoT Group unites Lithuanian high-tech companies operating under the brand name of Teltonika as well as all the representative offices of Teltonika around the world. Teltonika Telematics, Teltonika Networks, Teltonika Telemedic, Teltonika EMS and Teltonika Energy develop and manufacture innovative, secure and reliable IoT devices.

Teltonika High-Tech Hill collaborates with universities, colleges and schools and runs Teltonika's academies, which organise training and practical courses for students and employees.

Teltonika's local offices in big cities, such as Toronto, Mexico City, Lima, Sao Paolo, Santiago, Casablanca, Johannesburg, Nairobi, Kyiv, Almaty, Dubai, Karachi, Bangalore, Kuala Lumpur, Singapore, Jakarta, Hong Kong, and Sydney, take care of sales and tech support in regions.

In 2021, Teltonika's export volumes to 166 countries worldwide doubled to over €200 million.

By uniting the Teltonika brand companies, we aim to become one of the world leaders in producing unique IoT solutions that help people.

UAB "TELTONIKA IoT GROUP"  
Liepkalnio g. 134A, LT-02121, Vilnius, Lietuva

Korespondencijos adresas: Geležinio Vilko g. 18A, LT-08104, Vilnius, Lietuva  
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PVM mokėtojo kodas: LT244298917



Therefore, we have planned to implement 14 projects in Vilnius, Kaunas and Molėtai by 2030. The total investment will reach €3.7 billion. In parallel, we are also expanding and opening new offices across the globe to be closer to our clients.

*\*2022 July figures*

## TELTONIKA COMPANIES

### Teltonika Telematics

About:

Teltonika Telematics designs, manufactures and supplies tracking devices for an easy and effective fleet management in more than 150 countries. The company's devices are used in such spheres as agriculture, car sharing and rental, construction and mining, delivery services, emergency services, insurance and utility services.

CEO: Antanas Šegžda

Website: <https://teltonika-gps.com/>

### Teltonika Networks

About:

Teltonika Networks is a rapidly growing technology company, developing professional network connectivity equipment for international markets. The company has a wide portfolio of industrial network devices for IoT and M2M communication in such complex areas as Industry 4.0, Smart City, and Green Energy.

CEO: Giedrius Kukauskas

Website: <https://teltonika-networks.com/>

### Teltonika Telemedic

About:

Teltonika Telemedic aims is to help people by developing and manufacturing telemedicine and telecare solutions. The company is working on professional health equipment with remote access to vital data.

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CEO: Martynas Osauskas

Website: <https://teltonika-telemedic.com/>

### **Teltonika EMS**

About:

Teltonika EMS is an agile, reliable and devoted company, manufacturing and assembling devices designed and developed by other Teltonika companies. Teltonika EMS producing more than 500 000 devices per month. The company also provides electronics original design as well as contract manufacturing services to other businesses. The competitive advantage of Teltonika EMS is the side-by-side work of the production and engineering staff, which enables the company to turn any complex idea into reality.

CEO: Simas Rutkauskas

Website: <https://teltonika-ems.com/>

### **Teltonika Energy**

About:

Teltonika Energy develops innovative electric vehicle charging solutions to enable more efficient and sustainable driving, effectively contributing towards the reduction of CO2 emissions.

CEO: Tadas Tumelis

Website: <https://teltonika-energy.com/>

### **Teltonika High-Tech Hill**

About:

Public institution Teltonika High-Tech Hill aims to stimulate young people's interest in the IoT technologies and encourage them to choose engineering or IT study programmes, by cooperating with education institutions in Lithuania. The company has already signed cooperation agreements with the best Lithuanian universities and started a scholarship programme. In 2021, 100 first-year students received €3 000 scholarships from Teltonika.

CEO: Julius Purlys

Official website: <https://teltonika-high-tech-hill.com/>

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# 10-YEAR ROADMAP: PROJECTS AND INVESTMENTS

In 2022-2032, the Teltonika company group is planning to implement 14 projects to accelerate the growth, find new talents and be able to help even more employees and partners. The total investment amounts to €3.7 billion, and some of the projects have already started.

- **Teltonika Technology Centre, Molėtai, Lithuania.**  
Project duration: 2021–2022. Project value: €34 million.
- **Teltonika IoT Group main office, Vilnius, Lithuania.**  
Project duration: 2021–2023. Project value: €26 million.
- **Electronic assembly plant, Vilnius, Lithuania.**  
Project duration: 2022–2023. Project value: €47 million.
- **Teltonika High-Tech Hill, Vilnius, Lithuania.**  
Project duration: 2022–2025. Project value: €220 million.
- **Plastic parts manufacturing facility, Vilnius, Lithuania.**  
Project duration: 2023–2024. Project value: €15 million.
- **PCB factory, Vilnius, Lithuania.**  
Project duration: 2023–2025. Project value: €100 million.
- **Teltonika High-Tech Hill, Kaunas, Lithuania.**  
Project duration: 2023–2025. Project value: €90 million.
- **Electronic assembly factory, Kaunas, Lithuania.**  
Project duration: 2026–2027. Project value: €45 million.

## Semiconductor industry in Lithuania

Teltonika also plans to start the semiconductor industry in Lithuania which will create more than 1500 new highly-paid jobs. This project will contribute to the European Union's plan to grow its share of the global semiconductor market to 20% by 2030. Until the establishment of the semiconductor industry, we will work on educating and training talented and qualified professionals.

### Key projects that are planned to create a semiconductor industry:

- **Semiconductor chip R&D laboratories, Vilnius, Lithuania.**  
Project duration: 2024–2026. Project value: €100–300 million.
- **Semiconductor assembly and testing facility, Vilnius, Lithuania.**  
Project duration: 2026–2028. Project value: €450 million.
- **Semiconductor fabrication plant, Vilnius, Lithuania.**  
Project duration: 2028–2031. Project value: €2 100 million.
- **Silica sand refinement for silicon wafer production – feasibility study.**

Project duration: 2032–2033. Project value: €500 million.

## SOCIAL RESPONSIBILITY

Teltonika's mission is to help people. We are always determined to help not only our customers and partners by offering the most suitable IoT solutions, but also society, and the people who need our help. Initiatives of social responsibility are developed in the following main directions.

### Education

Teltonika aims to encourage cooperation between science and business, foster the development and growth of young talents, and help them build successful careers in technology. Together with Lithuanian universities, we conduct research, promote technological advancement, and organise internships and scholarships.

We train students at 6 different Teltonika Academies.

### Scholarships

To encourage young people to pursue education in technology and create an opportunity for them to unlock their potential, we started a unique scholarship programme. The first-year students in technology, engineering and programming can apply for an annual scholarship of EUR 3,000 (EUR 300 for 10 months).

Over five years, Teltonika has earmarked as much as EUR 1.5 million for scholarships for first-year students.

### Philanthropy

Teltonika donates on average EUR 1 million for charity every year for various social programs.

In 2019, Arvydas Paukštys, the founder of Teltonika company group, became the first person in Lithuania to be named national patron.

During the pandemic, Teltonika made a financial contribution to the small municipalities of Prienai, Molėtai, and Vilkaviškis to help them acquire protective measures for doctors and patients.

### Investments in strengthening Lithuanian regions

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In the fall of 2022, Teltonika Technology Centre will start operating in Molėtai, which will create more than 500 jobs in the Molėtai region and give the region a strong development impulse. The total investment amounts to EUR 34 million.

### **Environmental protection**

All products of Teltonika are made using only renewable electricity. Our product packaging is made from recycled materials.

Teltonika has the ambition to make the company's plant carbon neutral in the upcoming future. According to the statistics, the average CO<sub>2</sub> emissions are constantly decreasing, for example in 2020 it was 162.72 g CO<sub>2</sub>e/unit in 2021 - 74.56 g CO<sub>2</sub>e/unit. Our goal for 2022 will not exceed 20 g CO<sub>2</sub>e/produced unit.

As for waste management, more than 90 percent the waste collected in Teltonika is sorted for further waste recycling. We aim for a reduction of unsorted industrial waste per 1000 final products not to increase < 20 kg/1000 products (or 20 g/produced unit). The current outputs of industrial (not fully sorted waste) are not yet in line with our goals (average of 2021 was 29,15 kg/1000 products, or 29,15 g/produced unit).

## **PRESS CONTACTS**

Our Communication team is available to answer requests for information, interviews and other requests related to the company group and its activities. Contact us for press inquiries at [communication@teltonika.lt](mailto:communication@teltonika.lt).

If you need more information, please visit the [Teltonika Newsroom](#) for news and backgrounds as well as press releases, photos and videos about Teltonika.

For everything else, please contact us at [info@teltonika.lt](mailto:info@teltonika.lt) or through this [form](#).

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